	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1	**Business Plan Master v2.7**													
2	*Excel 4.0 version*													
3	**Historical Financial Data**													
4	Copyright 1994													
5	Versatile Software Solutions, Inc.													
6	Please Read User's Guide!													
7														
8	**This is SHAREWARE.**													
9	**You MUST register after 10 days!**													
10														
11														
12	**INCOME STATEMENT**													
13		(000's)												
14		**My Company**												
15														
16														
17			**Year 1**	**Year 2**	**Year 3**									
18														
19	Revenue:													
20	Gross Sales:		150.00	150.00	150.00									
21	Less returns, discounts		Err:508	Err:508	Err:508									
22														
23	**Net Sales**		Err:508	Err:508	Err:508									
24														
25	Cost of Goods Sold:													
26	Beginning inventory		25.00	5.00	5.00									
27	Purchases		50.00	50.00	50.00									
28	Freight		1.00	1.00	1.00									
29	Total goods available		76.00	56.00	56.00									
30	Ending inventory		5.00	5.00	5.00									
31	Total Cost of Goods Sold		71.00	51.00	51.00									
32														
33	**Gross Profit**		Err:508	Err:508	Err:508									
34														
35	Operating Expenses:													
36														
37	Selling Expenses													
38	Advertising		0.50	0.50	0.50									
39	Commissions		1.00	2.00	3.00									
40	T & E		3.00	3.00	3.00									
41	Total		4.50	5.50	6.50									
42														
43	Administrative													
44	Salaries		10.00	10.00	10.00									
45	Payroll		1.00	1.00	1.00									
46	Withholding		0.20	0.20	0.20									
47	Insurance		0.01	0.01	0.01									
48	Total		11.21	11.21	11.21									
49														
50	General													
51	Rent		0.50	0.50	0.50									
52	Utilities		1.00	1.00	1.00									
53	Telephone		2.00	2.00	2.00									
54	Office Expenses		3.00	3.00	3.00									
55	Auto Expenses		1.00	1.00	1.00									
56	Supplies		2.00	2.00	2.00									
57	Postage		3.00	3.00	3.00									
58	Professionals		1.00	1.00	1.00									
59	Research		2.00	2.00	2.00									
60	Misc.		3.00	3.00	3.00									
61	Total		18.50	18.50	18.50									
62														
63	**Total Operating Expenses**		34.21	35.21	36.21									
64														
65	**Total Operating Income**		Err:508	Err:508	Err:508									
66	State Taxes		Err:508	Err:508	Err:508									
67														
68	Pretax Income		Err:508	Err:508	Err:508									
69	Federal Taxes		Err:508	Err:508	Err:508									
70														
71	**Net Income**		Err:508	Err:508	Err:508									
72														

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
73														
74														
75	**Statement Variables**													
76														
77	Returns	5.00%												
78	State Tax	5.00%												
79	Fed Tax	30.00%												
80														
81														
82														
83														
84														
85	**Asset Worksheet**													
86														
87		(000's)												
88	Fixed Assets													
89														
90	Equipment		10.00											
91	Automotive, trucks		5.00											
92	Buildings		1.00											
93	Fixtures		0.50											
94	Machinery		3.00											
95	Leasehold improvements		1.00											
96	Miscellaneous #1		0.00											
97	Miscellaneous #2		0.00											
98	Miscellaneous #3		0.00											
99	Miscellaneous #4		0.00											
100														
101														
102	**Total Fixed Assets**			**20.50**										
103														
104	Intangible Assets													
105	Goodwill		1.00											
106	Other		0.00											
107	**Total**			**1.00**										
108														
109														
110														
111														
112														
113														
114														
115														
116	**BALANCE SHEET**													
117		(000's)												
118		My Company												
119														
120			**Year 1**	**Year 2**	**Year 3**									
121														
122														
123	**ASSETS**													
124														
125	Cash		15.00	15.00	15.00									
126	Accounts Receivable		0.00	0.00	0.00									
127	Notes Recivable		0.00	0.00	0.00									
128	Inventory		5.00	5.00	5.00									
129														
130	Total Current Assets		20.00	20.00	20.00									
131														
132	Fixed Assets		20.50	20.50	20.50									
133	Less: accum. deprec.		0.00	0.00	0.00									
134														
135	Net Fixed assets		20.50	20.50	20.50									
136	Intangible Assets		1.00	1.00	1.00									
137														
138	**Total Assets**		**41.50**	**41.50**	**41.50**									
139														
140	**LIABILITIES**													
141														
142	Accounts payable		0.00	0.00	0.00									
143	Bank notes		0.00	0.00	0.00									
144	Notes payable		0.00	0.00	0.00									

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
145	CPLTD		0.00	0.00	0.00									
146														
147	Total Current Liabilities		0.00	0.00	0.00									
148	Deferred Credits		0.00	0.00	0.00									
149														
150	Total non-current liabilities		0.00	0.00	0.00									
151														
152	**Total Liabilities**		**0.00**	**0.00**	**0.00**									
153														
154	**NET WORTH**													
155														
156	Paid in Capital		30.00	30.00	30.00									
157	Retained Earnings		1.00	1.00	1.00									
158	Additional Value		10.50	10.50	10.50									
159														
160	**Total Net Worth**		**41.50**	**41.50**	**41.50**									
161														
162	**TOTAL LIABILITIES &**													
163	**NET WORTH**		41.50	41.50	41.50									
164														
165														
166														
167														
168														
169														
170	**RATIO ANALYSIS**													
171		My Company												
172														
173			**Year 1**	**Year 2**	**Year 3**									
174														
175	Current Ratio		#N/A	#N/A	#N/A									
176	Acid Ratio		#N/A	#N/A	#N/A									
177														
178	Debt Ratio		#N/A	#N/A	#N/A									
179	TIE													
180														
181	Inventory Turnover		25.35	35.29	35.29									
182	Average Collection													
183	Period		Err:508	Err:508	Err:508									
184	Total Asset Turnover		Err:508	Err:508	Err:508									
185														
186	Gross Margin		Err:508	Err:508	Err:508									
187	Net Margin		Err:508	Err:508	Err:508									
188	Return on Assets		Err:508	Err:508	Err:508									
189	Return on Equity		Err:508	Err:508	Err:508									
190														
191	Off. Comp./Sales		Err:508	Err:508	Err:508									
192														
193														
194														
195														
196		**Dun & Bradstreet**												
197		**Industry Norms**												
198														
199		Year 1			Year 2			Year 3						
200		$	%		$	%		$	%					
201														
202														
203	CASH	15	36.1		15	36.1		15	36.1					
204	ACCOUNTS RECEIVABLE	0	0.0		0	0.0		0	0.0					
205	NOTES RECEIVABLE	0	0.0		0	0.0		0	0.0					
206	INVENTORY	5	12.0		5	12.0		5	12.0					
207	OTHER CURRENT		0.0			0.0			0.0					
208														
209	TOTAL CURRENT	20	48.2		20	48.2		20	48.2					
210														
211	FIXED ASSETS	21	49.4		21	49.4		21	49.4					
212	OTHER NON-CURRENT	1	2.4		1	2.4		1	2.4					
213														
214	TOTAL ASSETS	42	100.0		42	100.0		42	100.0					
215														
216	ACCOUNTS PAYABLE	0	0.0		0	0.0		0	0.0					

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
217	BANK LOANS	0	0.0		0	0.0		0	0.0					
218	NOTES PAYABLE	0	0.0		0	0.0		0	0.0					
219	OTHER CURRENT	0	0.0		0	0.0		0	0.0					
220														
221	TOTAL CURRENT	0	0.0		0	0.0		0	0.0					
222														
223	OTHER LONG TERM	0	0.0		0	0.0		0	0.0					
224	DEFERRED CREDITS	0	0.0		0	0.0		0	0.0					
225	NET WORTH	42	100.0		42	100.0		42	100.0					
226														
227	TOTAL LIAB&NET WORTH	42	100.0		42	100.0		42	100.0					
228														
229	NET SALES	Err:508	100.0		Err:508	100.0		Err:508	100.0					
230	GROSS PROFIT	0	Err:508		0	Err:508		0	Err:508					
231	NET PROFIT AFTER TAX	Err:508	Err:508		Err:508	Err:508		Err:508	Err:508					
232	WORKING CAPITAL	20	NA		20	NA		20	NA					
233														
234	RATIOS													
235														
236	SOLVENCY													
237	QUICK RATIO (TIMES)	#N/A			#N/A			#N/A						
238	CURRENT RATIO (TIMES)	#N/A			#N/A			#N/A						
239	CURR LIAB TO NW (%)	0.00%			0.00%			0.00%						
240	CURR LIAB TO INV (%)	0.00%			0.00%			0.00%						
241	TOTAL LIAB TO NW (%)	0.00%			0.00%			0.00%						
242	FIXED ASSETS TO NW (%)	49.40%			49.40%			49.40%						
243														
244	EFFICIENCY													
245	COLL PERIOD (DAYS)	Err:508			Err:508			Err:508						
246	SALES TO INV (TIMES)	Err:508			Err:508			Err:508						
247	ASSETS TO SALES (%)	Err:508			Err:508			Err:508						
248	SALES TO NWC (TIMES)	Err:508			Err:508			#N/A						
249	ACCTS PAY TO SALES (%)	Err:508			Err:508			Err:508						
250														
251	PROFITABILITY													
252	RETURN ON SALES (%)	Err:508			Err:508			Err:508						
253	RETURN ON ASSETS (%)	Err:508			Err:508			Err:508						
254	RETURN ON NW (%)	Err:508			Err:508			Err:508						
255														
256														
257														
258														
259														
260														
261			**RMA**											
262														
263			**Year 1**	**Year 2**	**Year 3**									
264														
265	ASSETS													
266	Cash & Equivalents		36.1	36.1	36.1									
267	Trade Receivables - (net)		0.0	0.0	0.0									
268	Inventory		12.0	12.0	12.0									
269	All Other Current		0.0	0.0	0.0									
270	Total Current		48.2	48.2	48.2									
271	Fixed Assets (net)		49.4	49.4	49.4									
272	All Other Non-Current		2.4	2.4	2.4									
273	Total		100.0	100.0	100.0									
274	LIABILITIES													
275	Notes-Payable-Short Term		0.0	0.0	0.0									
276	Cur. Mat.-L/T/D		0.0	0.0	0.0									
277	Trade Payables		0.0	0.0	0.0									
278	Income Taxes-Payable		0.0	0.0	0.0									
279	All Other Current		0.0	0.0	0.0									
280	Total Current		0.0	0.0	0.0									
281	Long Term Debt		0.0	0.0	0.0									
282	Deferred Taxes		0.0	0.0	0.0									
283	All Other Non-Current		0.0	0.0	0.0									
284	Total Liabilities & Net Worth		100.0	100.0	100.0									
285	INCOME DATA													
286	Net Sales		100.0	100.0	100.0									
287	Gross Profit		Err:508	Err:508	Err:508									
288	Operating Expenses		Err:508	Err:508	Err:508									

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
289	Operating Profit		Err:508	Err:508	Err:508									
290	All Other Expenses (net)		Err:508	Err:508	Err:508									
291	Profit Before Taxes		Err:508	Err:508	Err:508									
292	RATIOS													
293	Current		#N/A	#N/A	#N/A									
294	Quick		#N/A	#N/A	#N/A									
295	Sales/Receivables		#N/A	#N/A	#N/A									
296	Cost of Sales/Inventory		15.1	11.3	11.5									
297	Cost of Sales/Payables		#N/A	#N/A	#N/A									
298	Sales/Working Capital		Err:508	Err:508	Err:508									
299	EBIT/Interest		0.00	0.00	0.00									
300	Net Profit + Depr.,Dep.,													
301	Amort./Cur. Mat. L/T/D		0.00	0.00	0.00									
302	Fixed/Worth		0.5	0.5	0.5									
303	Debt/Worth		0.0	0.0	0.0									
304	% Profit Before Taxes/													
305	Tangible Net Worth		Err:508	Err:508	Err:508									
306	% Profit Before Taxes/													
307	Total Assets		Err:508	Err:508	Err:508									
308	Sales/Net Fixed Assets		Err:508	Err:508	Err:508									
309	Sales/Total Assets		Err:508	Err:508	Err:508									
310	% Depr., Dep., Amort/Sales		0.00%	0.00%	0.00%									
311	% Officer's Comp./Sales		Err:508	Err:508	Err:508									
312														
313	RMA is copyrighted by Rober Morris Associates													
314														
315														
316	**RANGE NAME TABLE**													
317														
318	ASSET_WORKSHEET	=$A$85:$E$113												
319	BALANCE_SHEET	=$A$116:$F$164												
320	D_B	=$A$196:$I$254												
321	FED_TAX	=$B$79												
322	INCOME_STATEMENT	=$A$12:$F$71												
323	Print_Area	=$A$1:$I$329												
324	RATIO_ANALYSIS	=$A$170:$F$191												
325	RETURNS	=$B$77												
326	RMA	=$A$261:$F$313												
327	STATE_TAX	=$B$78												
328	STATEMENT_VAR	=$A$77:$B$79												

	O	P	Q	R	S	T	U	V	W	X	Y	Z	AA	AB	AC	AD
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